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| From: Peta  To: Deanna  Subject: Contract Update: New pricing for tablets  Hi Deanna,  I hope you are doing good!  I have an important update for you on the contract terms where there is a change in tablet pricing. This may potentially impact our objective of keeping our operating expenses below 65% and may cause a change in the proposed budget.  As opposed to the one-time expense of buying the tablet, the supplier Terrific Tablets has now dropped that option and is now providing subscription-based pricing on the tablets which include hardware, software, support, customization, POS integration, and more. So instead of $8000 for using all the tablets in the first year, it will now cost us only $3,600, including support. But, that $3,600 will need to be paid every year going forward.  This may sound like an exorbitant option but when we weigh the cost and benefits of this new option I think this is the better one. Although, a few of the parameters has to be discussed with the team before arriving at the conclusion. I require your view and guidance on this whole new update on the pricing and let me know if you think we can go ahead with this option.  Looking forward to hearing from you,  Regards,  Peta  Project Manager |